



Ultimate cheat sheet for forecasting real estate cash flow

Cash flow forecast components

How do market variables
influence cash flow forecasting?

Inflation

Regional economic expansion

Vacancy rates in the submarket

What is the natural vacancy rate?

Building in the specialised market

1. Rental revenue

How to forecast net rental income for
investment properties?

A. A process for predicting rent

B. Calculating the current rental rate

C. Projection of market rents

2. Vacancy allowance

3. Property costs

4. Capital expenditure

5. Value at sale

Variation in value

Capitalised value at resale

Summary