



## Lease Options - A lesser known way to buy or sell property

What is a lease option contract in real estate?

Example of a lease option

How does a lease option work?

Buying a property without money ☞

Speculation using a lease option

How do you structure a lease option? ☞

Lease options vs lease purchase ☞

Example of Lease-purchase agreement

How to get out of a lease-purchase agreement?

Create a lease agreement

Determine the option price

Establish the option period

Determine the option fee

Include a rent credit

Specify the option exercise process.

Include contingencies

Obligation to purchase

Down payment

Rent credits

Price negotiations

Risk