



# 12 Things that property development lenders look for before funding PD project

What is the borrower's legal entity?

Single purpose entity in real estate

Who is in charge?

What is owned by whom?

Risk and rewards in real estate

Additional funding

Actual working relationship vs. Legal relationship

Getting along with people who have diverse interests

Key member's and Partner's Roles

Substitute management

Things lenders consider before funding PD loan

1. Knowledge about the proposed property type

2. Developer's history of successful and failed projects

3. The developer is known as a paper tiger.

4. Jurisdiction in politics

5. Projects numbers

6. The developer's organisation

7. The property development team

8. Construction manager or General contractor

9. Financial resources

10. Equity

Land as equity

Intangible Equity

11. Health

12. Character

Character labelling

Bottom Line